

WebGuy Internet, Inc.

A CUSTOMER ORIENTED INTERNET SERVICE PROVIDER

Frame-Relay Services Spring 2003

Term Definitions

LEC	Local Exchange Carrier	This is the company that maintains the Frame-Relay Transport, in Utah the only providers are QWest and ELI.
CIR	Committed Information Rate	Amount of data throughput that you are guaranteed to have by federal law. Generally calculated every second.
Transport	-	The actual line used between WebGuy Internet, Inc. and your office location. This line is usually maintained by the LEC.
Frame-Relay	Sometimes referred to as "FR"	This is a large shared network of data lines maintained by the LEC but routed through WebGuy Internet for Internet access.

Rate Table

Month to Month	56 Kbps*	128 Kbps*	256 Kbps*	512 Kbps*	768 Kbps*	T-1 (1.54 Mb)
Internet Bandwidth	\$110.00	\$250.00	\$320.00	\$440.00	\$550.00	\$680.00
LEC Transport	\$120.00	\$250.00	\$290.00	\$370.00 (T1)	\$370.00 (T1)	\$370.00 (T1)
Monthly Recurring Costs	\$230.00	\$500.00	\$610.00	\$810.00	\$920.00	\$1050.00
WebGuy Installation	\$200.00	\$200.00	\$300.00	\$300.00	\$300.00	\$400.00
LEC Installation	\$500.00	\$700.00	\$700.00	\$500.00	\$500.00	\$500.00
Total Installation Costs **	\$ 700.00	\$ 900.00	\$1,000.00	\$ 800.00	\$ 800.00	\$ 900.00
1 Year Term						
Internet Bandwidth	\$110.00	\$240.00	\$300.00	\$430.00	\$530.00	\$640.00
LEC Transport	\$110.00	\$235.00	\$275.00	\$350.00 (T1)	\$350.00 (T1)	\$350.00 (T1)
Monthly Recurring Costs	\$220.00	\$475.00	\$575.00	\$780.00	\$880.00	\$990.00
WebGuy Installation	\$200.00	\$200.00	\$300.00	\$300.00	\$300.00	\$400.00
LEC Installation	\$500.00	\$700.00	\$700.00	\$500.00	\$500.00	\$500.00
Total Installation Costs **	\$ 700.00	\$900.00	\$1000.00	\$800.00	\$800.00	\$900.00
2 Year Term						
Internet Bandwidth	\$110.00	\$225.00	\$280.00	\$410.00	\$500.00	\$610.00
LEC Transport	\$105.00	\$235.00	\$275.00	\$345 (T1)	\$345.00 (T1)	\$345.00 (T1)
Monthly Recurring Costs	\$215.00	\$460.00	\$555.00	\$755.00	\$845.00	\$955.00
WebGuy Installation	\$200.00	\$200.00	\$300.00	\$300.00	\$300.00	\$400.00
LEC Installation	\$500.00	\$700.00	\$700.00	\$500.00	\$500.00	\$500.00
Total Installation Costs **	\$ 700.00	\$900.00	\$1000.00	\$800.00	\$800.00	\$900.00
3 Year Term						
Internet Bandwidth	\$100.00	\$210.00	\$260.00	\$380.00	\$480.00	\$580.00
LEC Transport	\$103.00	\$230.00	\$270.00	\$340.00 (T1)	\$340.00 (T1)	\$340.00 (T1)
Monthly Recurring Costs	\$203.00	\$440.00	\$530.00	\$720.00	\$820.00	\$920.00
WebGuy Installation	\$200.00	\$200.00	\$300.00	\$300.00	\$300.00	\$400.00
LEC Installation	\$500.00	\$700.00	\$700.00	\$500.00	\$500.00	\$500.00
Total Installation Costs **	\$700.00	\$900.00	\$1000.00	\$800.00	\$800.00	\$900.00

* This figure represents the CIR; usually you can burst to higher speeds if you have a T1 Transport.

** The "Installation Costs" do NOT include the hardware to support Frame-Relay.

While there are many vendors out there for Frame-Relay hardware for your site, we highly suggest that you use the hardware suggested by WebGuy Internet, Inc (generally Cisco). Our technicians are knowledgeable and know how to fix it during critical downtime. If your Frame-Relay hardware goes down, you will be responsible to get it working on your own if you purchase equipment other than what we originally suggest. The prices herein are based on Qwest 2003 figures and are reflective of the current market price and may change at anytime. All Frame-Relay circuits are burstable up to T-1 speeds ONLY IF you purchase the T-1 transport from the LEC; otherwise the LEC will limit your throughput. We can also run Frame-Relay through an ISDN connection for cheaper connection costs on a 128k or slower circuit. Not available in some areas. There is a \$400 fee to break out of any existing contract. Installation time generally takes 6 weeks.